

Bendigo Tennis Club Annual General Meeting 2023

Minutes

(DRAFT UNTIL APPROVED AT 2024 AGM)

Date of meeting: Tuesday, 3 October 2023 at Bendigo RSL

Present: Jim Long, Hamish Hope, Damien Saunder, Chris Lloyd, Barry Ward, Brad Harris, Bree Smith, Craig Stublings,

Apologies: Brent Bruns

Meeting commenced at 7.08pm

Welcome

Damien Saunder (President and AGM Chair) welcomed members to the 2023 Annual General Meeting of the Club.

Damien acknowledged the Traditional Custodians of the land, the Dja Dja Wurrung Peoples, on who's land we were meeting, and paid respects to their Elders past and present. That respect was extended to any Aboriginal and Torres Strait Islander peoples in attendance.

Minutes

The Minutes of the 2022 Annual General Meeting were approved as a true and accurate record.

Moved Jim Long and seconded Barry Ward. Carried.

President's Report

The President's report was presented by Damien Saunder (see attached). The report encompassed activities of the Club and Committee over the last 12 months.

President's report to be accepted. Moved Chris Lloyd and seconded Brad Harris. Carried

Treasurer's report and presentation of financial statements

The Financial Reports ending 30 June 2023 were presented by Brad Harris Treasurer (see attached).

Financial report to be accepted. Moved by Chris Lloyd and seconded by Barry Ward. Carried

Election of Board of Management

Election of President:

Damien Saunder stepped aside, and Craig Stubbings took the Chair for the election of the President.

One nomination received for President, Damien Saunder, and no further nominations were received from the floor.

The appointment of Damien Saunder as President to be accepted. Moved by Barry Ward and seconded by Jim Long. All in agreeance and carried.

Damien Saunder resumed the Chair.

Election of Vice President:

One nomination received for the position of Vice-President, Chris Lloyd, and no further nominations were received from the floor.

The appointment of Chris Lloyd as Vice-President to be accepted. Moved by Brad Harris and seconded by Bree Smith. All in agreeance and carried.

Election of Secretary

No nominations were received for the position of Secretary.

It was agreed that Secretary role would remain vacant and that the Committee be approved to finalise an appointment to this position. Moved Barry Ward and seconded by Hamish Hope. All in agreeance and carried.

Election of Treasurer

One nomination received for the position of Treasurer, Brad Harris, and no further nominations were received from the floor.

The appointment of Brad Harris as Treasurer to be accepted. Moved by Craig Stubbings and seconded by Chris Lloyd. All in agreeance and carried.

Election of General Committee

Three nominations were received for the positions of General Committee members, Barry Ward, Bree Smith and Craig Stubbings, and no further nominations were received from the floor.

The appointment of Barry Ward, Bree Smith and Craig Stubbings to be accepted as General Committee Members. Moved by Jim Long and seconded by Hamish Hope. All in agreeance and carried.

One General Committee Member position would remain open for the Committee to seek a suitably qualified individual to bring a greater diversity and wider representation to the Committee.

General Business

Jim Long acknowledged and thanked Craig Stubbings for his service as Secretary of the club. Hamish Hope acknowledged and thanked the Committee for their work and achievements undertaken over the last 12 months.

Meeting closed at 7.37pm

President Report

President Report Bendigo Tennis Club (BTC) AGM 2023 – Damien Saunder

WELCOME

Our 2022/23 season could not have gone better. Central Victoria's newest tennis club continued to build on the momentum from its previous year and the CoM are very much looking forward to another bumper tennis season. The committee, its members and supporters should all be congratulated.

Our membership increased by 29% this year, from 117 members at our AGM in 2022 to 151 fully paid members at this year's AGM. What an achievement!! The breakdown of our membership is as follows:

- 22% of our members identify as Female
- 78% of our members identify as Male
- 11% of our members are Juniors

As you know, the BTC began as a seed amongst a Men's social group who played on Thursday nights at the BRTC. In just three years we're starting to see a more diverse membership with Females making up 22% of our membership alongside continued junior growth, thanks to Breeze Tennis Academy. Of course we can do more, and we will.

WOMEN IN TENNIS

Tonight, I'm excited to announce that the Bendigo Tennis Club and Breeze Tennis Academy is committing to recruit women into tennis by investing \$15,000 over the next 3 years into a program that will target women (aged 18+). I can't give too much away right now, but stay tuned for more details in the coming weeks about the program.

STRATEGIC PILLARS

The *Women in Tennis* program is off the back of a set of strategic pillars that the CoM of the BTC drafted and put forward for consideration at its most recent committee meeting. Once adopted, these pillars will provide areas of focus for the club over the next three years.

The **Priority 1** Pillars being proposed are based around "Facility", "Women in Tennis", "Junior Development" and "Coaching".

The club also identified ongoing priorities around, "Play", "Membership", "Finance and Sponsorship", "Governance", "Marketing" and "Off Court" social activities. More details regarding the Strategic Pillars can be viewed on the club's website once formally adopted by the CoM of the BTC

SUMMER TENNIS

Last Summer our club made up over 30% of the teams playing in Saturday Senior Pennant, a significant achievement for a club in its infancy. Our A grade team made the semi-finals, while the BTC Stingers took out the B-Grade competition, plus a number of BTC players were included in the 'player of the year' teams. The club will again this year field an A Grade Pennant team in conjunction with Spring Gully TC, plus one B Grade team. We will again be

fielding 5 junior teams again this year, in conjunction with Spring Gully TC and Strathfieldsaye TC, playing across the girls and boys divisions. Recent changes to the Senior and Junior playing format implemented by the Association have made fielding teams challenging this year for all clubs, but we're pleased to still be able to provide these playing opportunities to our members given the circumstances.

MID WEEK TENNIS

Our mid weeks numbers continue to shine with the tight-knit Thursday Open group of approximately 45 players turning up each week to battle it out for bragging rights both on and off the court. The club continues to support 2 teams in Wednesday night mixed competition which is a great social night for everyone.

CLUB CHAMPIONSHIPS

The club once again saw a hotly contested Single Club Championship competition with 30 players spread across two divisions. The final results were as follows:

Division 2 Singles Final

- Sean Penno defeated Chris Lloyd

Division 1 Singles Final

- Simon Baker defeated Michael Smyth

We changed the format and timing of our Doubles Club Championship this year, and it appeared to be a raging success with 20 pairs entered. It was played over a Fri night/Saturday (day) and was held the weekend after the Pennant finals. The club intends to lock in this time slot for future years. We will also roll the club's end of season party into the finale of the Doubles Club Championship. The doubles final was won by Simon Baker and Aaron Stewart who defeated the father/daughter combination of Terry Smith and Tova Penno. We congratulate all players for battling it out this year, and salute our Club Champions.

COACHING

Breeze TA continues to offer group and private lessons for our juniors and adult members as well as conducting numerous Holiday Camps and Hotshot Match play day tournaments at the Bendigo RSL courts. Breeze TA also offers Adult Cardio Tennis for persons of all abilities. Breeze TA continues to be involved as a coach in Victorian team for the 12/u Bruce Cup and 18/u Pizzey Cup, as well being employed by Tennis Australia to as Head coach of its regional 12/u zone squad. Finally, if you haven't picked yourself up a Breeze TA beanie for the winter months you should!

In conjunction with Breeze TA the club hosted its annual Come and Try at the Bendigo RSL in early September with over 40 kids attending throughout the morning. The smile and joy seeing so many kids try tennis for the first time was priceless. We're pleased to share that Bree had a bunch of emails in her inbox on the following Monday morning seeking to learn more about the coaching programs on offer.

FINANCIALS

The BTC experienced a second year of profitability and the closing cash at bank balance is \$10,026. Rather than repeat the numbers reported by our Treasurer, Brad Harris, I recommend that for more detail on the finances of the club please see the Treasurer's Report hosted on the club's website [here](#) and [here](#).

SOCIAL MEDIA & MARKETING

Our social media engagement rates continue to outperform market expectations with the club experiencing an average of 100 views on our Facebook posts. That group now contains 196 members, up 32% on last year, while our Instagram followers has grown swiftly to 274, up 23% on last year. These two platforms continue to provide the club with endless possibilities to engage with its members and the greater tennis community. WhatsApp continues to provide a fast and effective way to share important club information and provides an entertaining platform for many to socialise with our members or find a hitting partner. In the coming weeks the club will also be releasing its first Social Media Policy to protect and educate its members and to promote and encourage the appropriate use of Social Media by BTC members.

SPONSORS

To our sponsors (in no particular order), Bendigo RSL, Kebab Run, Grant Rule Men's and Ladies Fashion, Brylie Jayne Injectable, Dynamic Health & Sports Osteo, Favourite Flavours, Monotti & Hope Lawyers, Maher Real Estate and Notts Timber Design, thank-you for your continued support.

IN THE COMMUNITY

The club remains committed to supporting groups within the community who may not normally have the opportunity to experience tennis, and the club is once again looking for partners to support another "Big Shots" programs which provides 6 x 1 hour free school tennis lessons by Coach Bree Smith.

OUR COMMITTEE – THANK YOU

To our committee, VP, Chris Lloyd, Secretary, Craig Stubbings, Treasurer Brad Harris, and General Committee Members, Barry Ward and Bree Smith. Congratulations and thank-you on helping getting the club to where it is today. To Hamish Hope, your continued advice in dealing with complex issues has been invaluable. To everyone else who has been providing support in the background, thank-you also. To our 151 members, thank-you for spreading the word and bringing more wonderful people into the club this year. The club continues to go from strength to strength and you're an enormous reason for its success.

SEEKING VOLUNTEERS

If you would like to get more involved in the BTC then please reach out to express your interest in joining the Committee or taking on one of our volunteer roles. The club is growing at a rapid pace and there are plenty of fun things to get involved in going forward.

CLOSING REMARKS

The club remains committed to strengthening the club on and off the court, and will continue to provide flexible playing opportunities and evenly graded teams for everyone, and we mean everyone.

More broadly, the committee and its members continue to work hard to encourage the local tennis community, and its Association to be more open to thinking differently about some of the old problems at hand. We hope to continue to be able to have open, transparent and constructive debates with key stakeholders and other club's about what's best for tennis in Bendigo. These discussions will provide important opportunities to learn other points of view and drive progress forward.

Finally, we will continue to lay the foundation of a great club for many generations to come, and the Committee are very much looking forward to creating many more memorable moments on and off the court.

BENDIGO TENNIS CLUB INC

ABN 68 350 853 385

FINANCIAL STATEMENTS

FOR THE YEAR ENDING

30 JUNE 2023

Bendigo Tennis Club Inc.
Balance sheet
for the year ended 30 June 2023

	Note	2023	2022
		\$	\$
Asset			
Current assets			
Bank		5,934	5,687
Cash		-	-
Accounts receivable and other debtors		-	-
Total current assets		5,934	5,687
Non-current assets			
Property, plant, equipment		-	-
Accounts receivable and other debtors		-	-
Total non-current assets		-	-
Total assets		5,934	5,687
Liabilities			
Current liabilities			
Trade creditors and other payables		-	-
Short term borrowings		-	-
Total current liabilities		-	-
Non-current liabilities			
Long-term borrowings		-	-
Total non-current liabilities		-	-
Total liabilities		-	-
Net assets		5,934	5,687
Equity			
Retained surplus		5,934	5,687
Net worth		5,934	5,687

Bendigo Tennis Club Inc.
Income statement for the year ended 30 June 2023

	2023	2022
	Note	\$
Income		
Cash deposits		1,606
Membership	5,701	5,564
Club championships	1,185	-
Other income	70	10
Sponsorships (general)		1,600
Donation income		140
Club merchandise (T-shirts)	810	320
Club merchandise (Hoodies)	250	2,160
DJPR grant		1,500
Sponsorship (Telco)		1,800
Total Revenue	8,016	14,700
 Expense		
Club merchandise		6,181
Court hire and tennis balls	314	-
Donations	500	-
Bank fees	8	4
End of season event	1,415	2,108
Flyers and marketing	67	286
Club championships finals	1,260	488
Compliance fees	61	60
Affiliation fees	905	574
Big Shots program	600	600
Club merchandise	2,640	989
Total expenditure	7,770	11,290
Surplus/(deficit) for the year	246	3,409

BTC Financials

The Bendigo Tennis Club is pleased to report another positive year recording a surplus of \$246 for the year ended 30 June 2023.

Whilst the surplus for the year is considered minor, it is important to note the funds for the sponsorship with Bendigo District RSL were not received until subsequent to 30 June 2023 and the Club received \$5k during August 2023.

The financial statements for the BTC are prepared on a cash basis. This means revenue and expenses are recorded when funds are received or paid from the Club's account. Therefore as the receipt of the RSL sponsorship funds did not occur until subsequent to 30 June 2023 the revenue was not recorded in this year's financials and will be recognised for the year ended 30 June 2024. Accordingly we are expecting a significant increase in revenue next year due to the timing of the receipt of funds from the RSL.

Despite the timing differences, the BTC were able to generate a surplus for the year without the recognition of the sponsorship funds. This means based on our current membership numbers the Club is sustainable and can continue to run our operations into the foreseeable future.

The income statement remained relatively consistent with the prior year with a few notable items:

1. Membership income has increased by 2% in line with the growth in our member numbers during the year.
2. In the prior year the Club received a number of once off grants and sponsorships which were not received during 2023. We are currently looking into further sponsorship arrangements and are planning on reaching out to a number of organisations within the community.
3. The Club hosted our club champs which has continued to grow and become a very popular event along with the doubles this year. This saw an increase in revenue and we made a \$500 donation to the Bendigo Winter Night Shelter from funds collected.
4. End of season event costs were 32% lower than the prior year which was primarily due to the lower numbers attending the event this year. Whilst I'm very confident we all had enough to drink, hopefully we can get some more numbers attend this year.
5. Club merchandise costs were approximately \$1,500 greater than last year. These costs will fluctuate year to year based on the timing of the purchases made by the club. Our merchandise is very popular around town and we haven't had any issues with slow moving inventory.

As at 30 June 2023 the closing cash at bank balance was \$5,934 and the balance is now at \$10,026 since the receipt of the RSL sponsorship funds. This is a very healthy position for the Club.

With the ongoing support of Bendigo RSL and our other sponsors we aim to provide further opportunities for our members. There is currently some very exciting plans in the pipeline which the committee are currently working through.

Thanks everyone for another great year!